

**COMMITTEE OF THE WHOLE**  
**May 2<sup>nd</sup>, 2017**

**Report # PW-2017-10**  
**Stephen Keeley – Public Works Manager**

**WASTE/RECYCLING COLLECTION TRUCKS TENDER AWARD**  
**CONTRACT #2017-PW-001**

**STAFF RECOMMENDATION(S)**

It is recommended:

“**THAT**, the Tender for Two (2) 2017 or 2018 Diesel, 4x4, Dual Drive, Dual Stream, Waste/Recycling Collection Trucks, Contract #2017-PW-001 be awarded to Haul-All Equipment in the amount of \$314,430.00 plus HST;

**AND THAT**, the Reeve and Clerk be authorized to sign the necessary documentation.”

**BACKGROUND**

The Tender for Two (2) 2017 or 2018 Diesel, 4x4, Dual Drive, Dual Stream, Waste/Recycling Collection Trucks, Contract #2017-PW-001 was published on April 6<sup>th</sup>, 2017. The Township publicly advertised within the local newspapers and on the Township website and received one (1) bid. The bid was opened on Thursday, April 20<sup>th</sup>, 2017 at 1:00 p.m. in the Council Chambers at the Municipal Office.

**DISCUSSION**

The Tender consisted of five (5) provisional items listed below:

1. Vehicle operation training by manufacturer’s technician.
2. Extended vehicle warranty option.
3. Extended engine and drive train warranty option.
4. Bluetooth.
5. High Pressure Spray Wash System.

Listed below are the results of the Tender:

Company	Supply Two (2) 2017 or 2018 Diesel, 4x4, Dual Drive, Dual Stream, Waste & Recycling Collection Trucks	Provisional Items				
		Item #1	Item #2	Item #3	Item #4	Item #5
Haul-All Equipment	\$314,430.00	No Charge	No Charge	No Charge	\$936.00	\$8,605.00

Haul-All Equipment is well known for their multi-purpose side loading collection vehicles and has supplied similar trucks to local municipalities including The Township of Rideau Lakes and The City of Kingston.

### **FINANCIAL CONSIDERATIONS**

Recommended Options:

It is recommended that Provisional Item #4, Bluetooth be installed at an additional cost of \$936.00 for driver safety.

The high pressure spray wash system, provisional item #5 at an extra cost of \$8,605.00 is not recommended. The Township would better benefit by purchasing a portable pressure wash system at a much lower cost. A portable pressure wash system could be used to clean the waste/recycling collection trucks as well as other Township equipment, including but not limited to plow equipment and waste site compactors.

Due to the Treasurer's absence there has not been an opportunity to finalize the recommended funding/financing model and it is important that the funding model is consistent with the Township's overall financial plan. Therefore, the Treasurer's recommendation(s) on how best to fund this purchase will come forward to Council as soon as possible and not later than the Council meeting of May 9<sup>th</sup>, 2017, at which Council will make its final decision.

### **OPTIONS CONSIDERED**

Option #1 (recommended) – Council accept the tender submission from Haul-All Equipment in the amount of \$314,430.00 in response to the Tender for Two (2) 2017 or 2018 Diesel, 4x4, Dual Drive, Dual Stream, Waste/Recycling Collection Trucks, Contract #2017-PW-001 plus an additional \$936.00 per truck for Bluetooth;

Option #2 – Council accept the tender submission from Haul-All Equipment in the amount of \$314,430.00 in response to the Tender for Two (2) 2017 or 2018 Diesel, 4x4, Dual Drive, Dual Stream, Waste/Recycling Collection Trucks, Contract #2017-PW-001

Option #3 – Not accept the tender.

**Prepared and Submitted By:**

**Approved for Submission By:**

*Original Signed*

*Original Signed*

**Stephen Keeley,  
Public Works Superintendent**

**Larry Donaldson,  
Chief Administrative Officer**